

100

MATCHING A USER TO A SERVICE PROVIDER UTILIZING A
DATABASE HAVING INFORMATION ON SERVICE PROVIDERS

102

PROVIDING SUPPLY CHAIN/WORKFLOW SERVICES FOR
SERVICES PROVIDED BY THE SERVICE PROVIDERS

104

ALLOWING THE USER ACCESS TO TECHNICAL SERVICES
CONCERNING SERVICES PROVIDED BY THE SERVICE PROVIDERS
UTILIZING THE DATABASE

106

PROVIDING TRANSACTION SERVICES TO THE USER UTILIZING A
REQUEST FOR PROPOSAL MECHANISM AND A NONDISCLOSURE
AGREEMENT MECHANISM LOCATED ON THE DATABASE

108

Figure 1

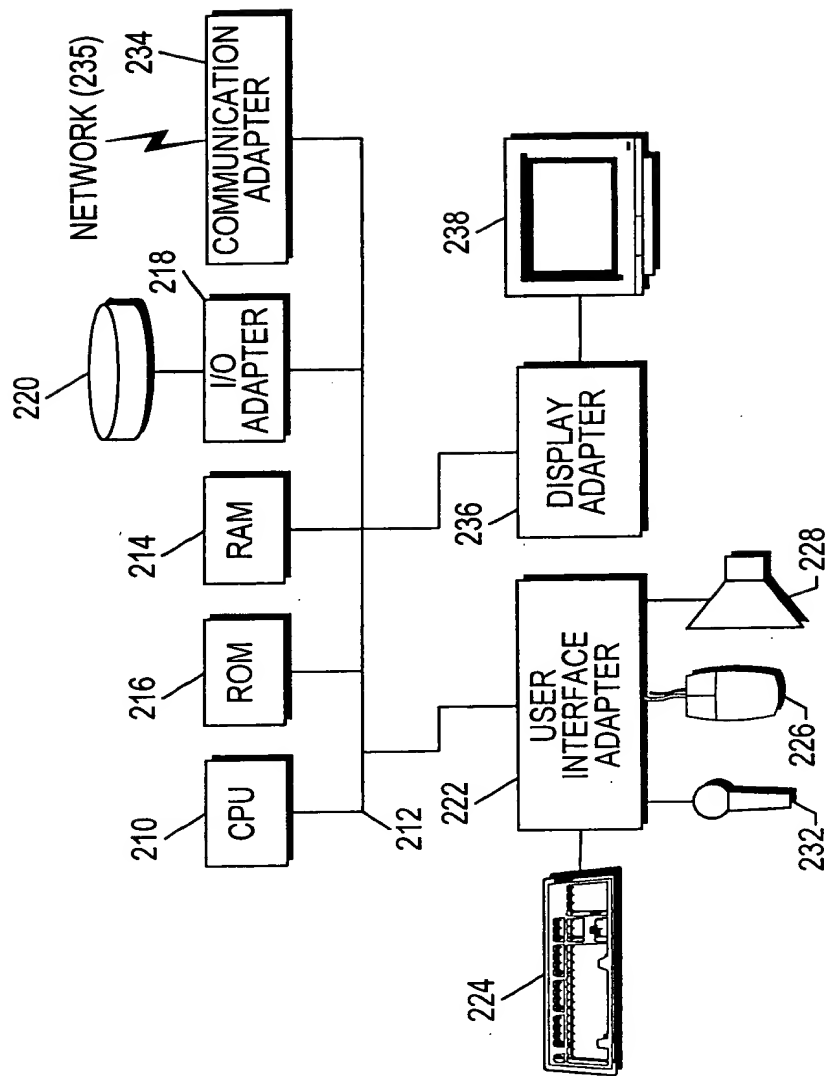


Figure 2

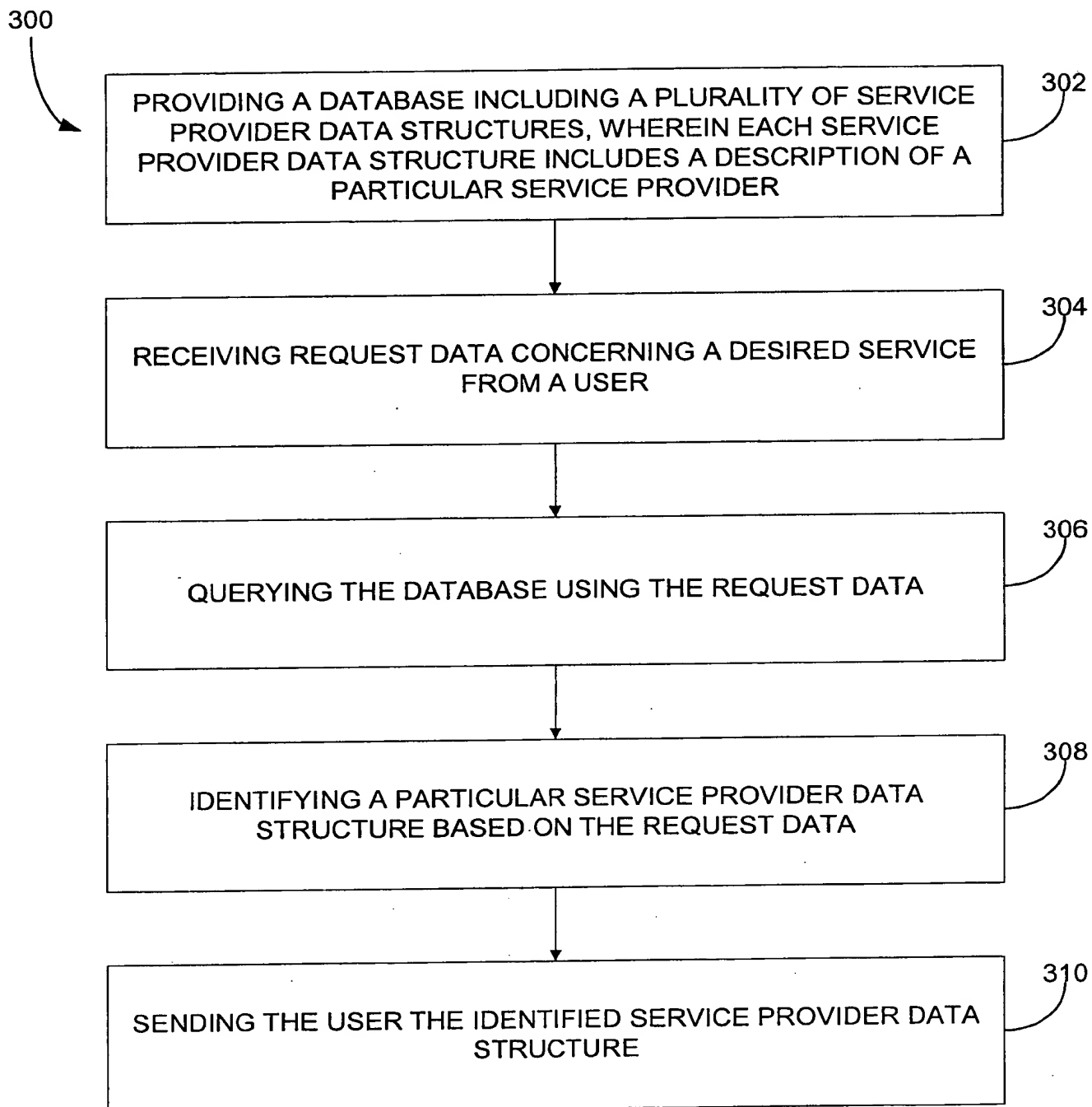


Figure 3

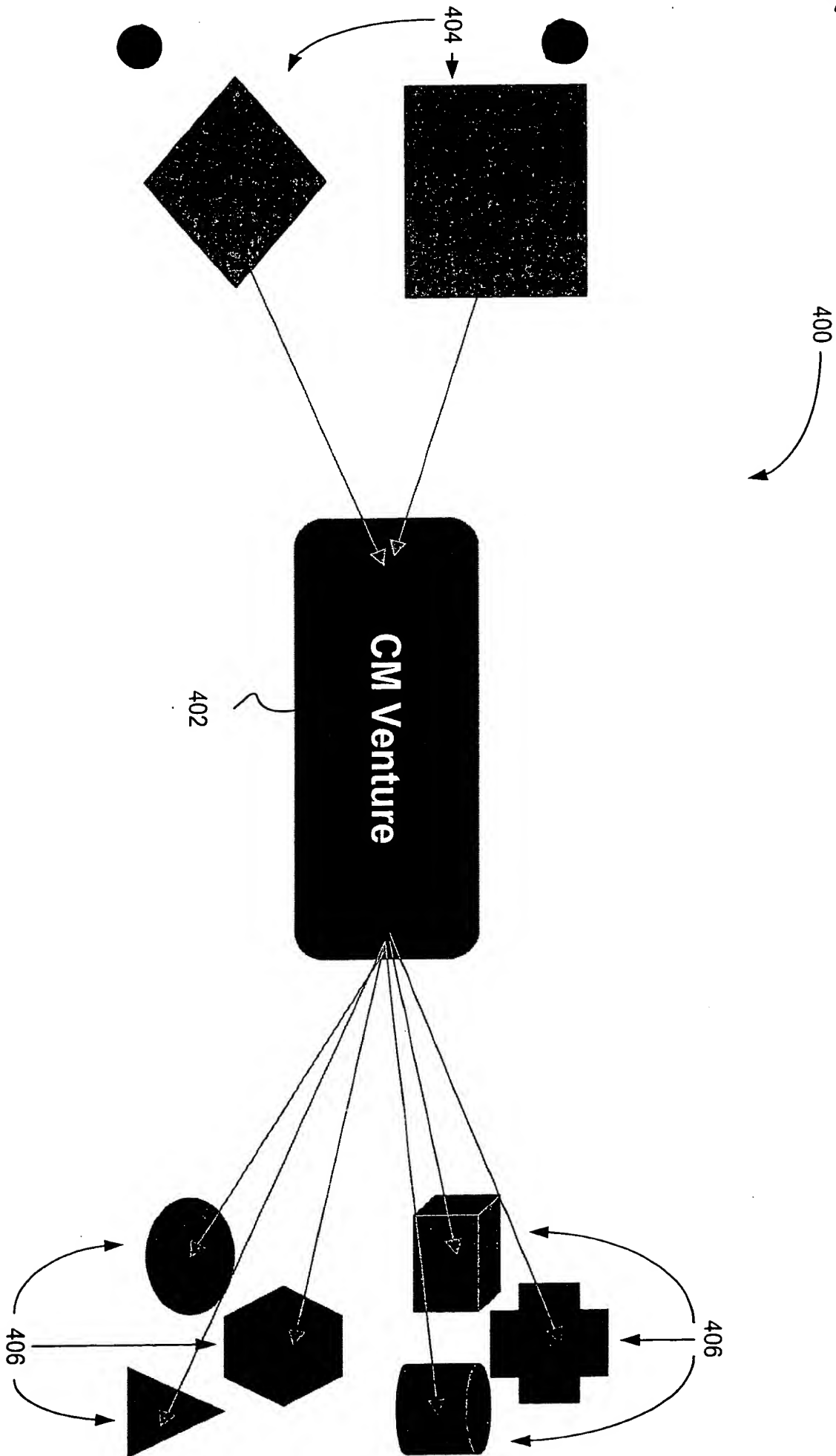


Figure 4



Figure 5

600

PROVIDING A DATABASE INCLUDING A PLURALITY OF SERVICE PROVIDER DATA STRUCTURES, WHEREIN EACH SERVICE PROVIDER DATA STRUCTURE INCLUDES A DESCRIPTION OF A PARTICULAR SERVICE PROVIDER, AND WHEREIN THE DATABASE FURTHER INCLUDES A REQUEST FOR PROPOSAL MECHANISM

602

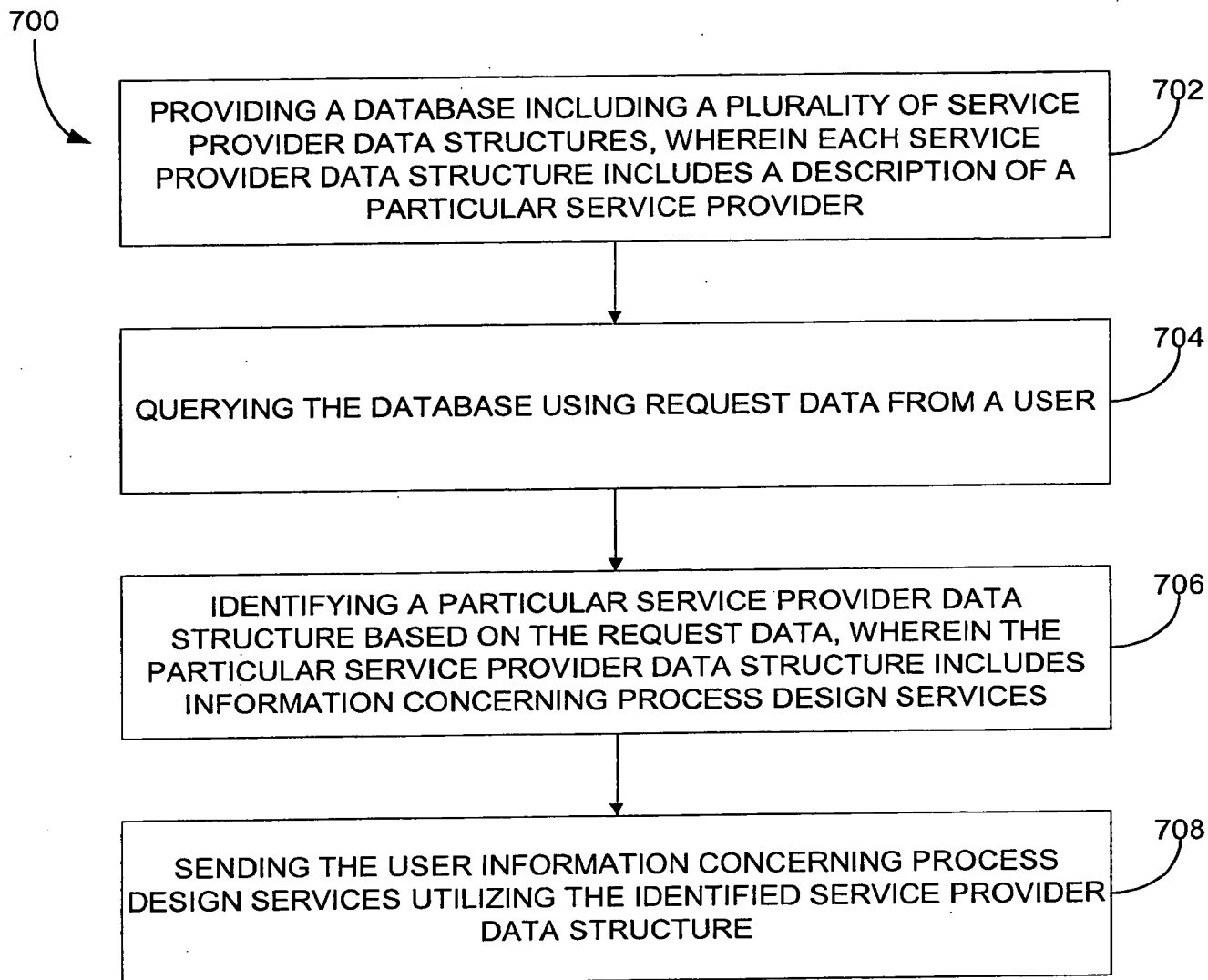
IDENTIFYING A PARTICULAR SERVICE PROVIDER DATA STRUCTURE BASED ON A REQUEST FOR PROPOSAL FROM A USER UTILIZING THE REQUEST FOR PROPOSAL MECHANISM

604

AFFORDING PROJECT MANAGEMENT SERVICES TO THE USER BASED ON THE REQUEST FOR PROPOSAL AND THE IDENTIFIED SERVICE PROVIDER DATA STRUCTURE

606

Figure 6

**Figure 7**

800

PROVIDING A DATABASE INCLUDING A PLURALITY OF SERVICE PROVIDER DATA STRUCTURES, WHEREIN EACH SERVICE PROVIDER DATA STRUCTURE INCLUDES A DESCRIPTION OF A PARTICULAR SERVICE PROVIDER, AND WHEREIN THE DATABASE FURTHER INCLUDES A PLURALITY OF LINKS TO INFORMATION

802

IDENTIFYING A PARTICULAR SERVICE PROVIDER DATA STRUCTURE BASED ON REQUEST DATA FROM A USER

804

IDENTIFYING A PARTICULAR LINK BASED ON THE REQUEST DATA

806

SENDING THE USER THE IDENTIFIED SERVICE PROVIDER DATA STRUCTURE AND THE IDENTIFIED LINK

808

ALLOWING THE USER TO OBTAIN ADDITIONAL INFORMATION UTILIZING THE IDENTIFIED LINK

810

Figure 8

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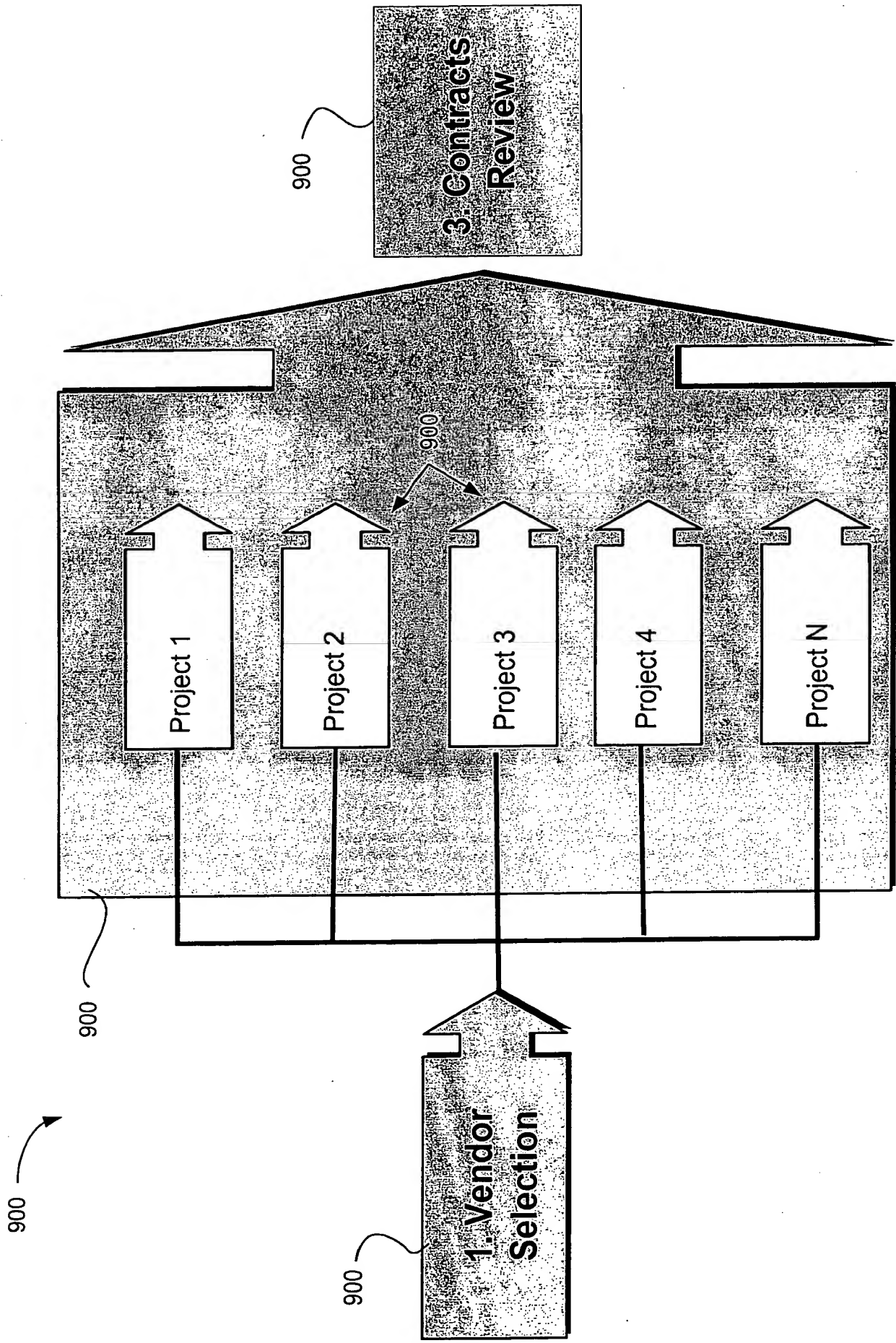


Figure 9

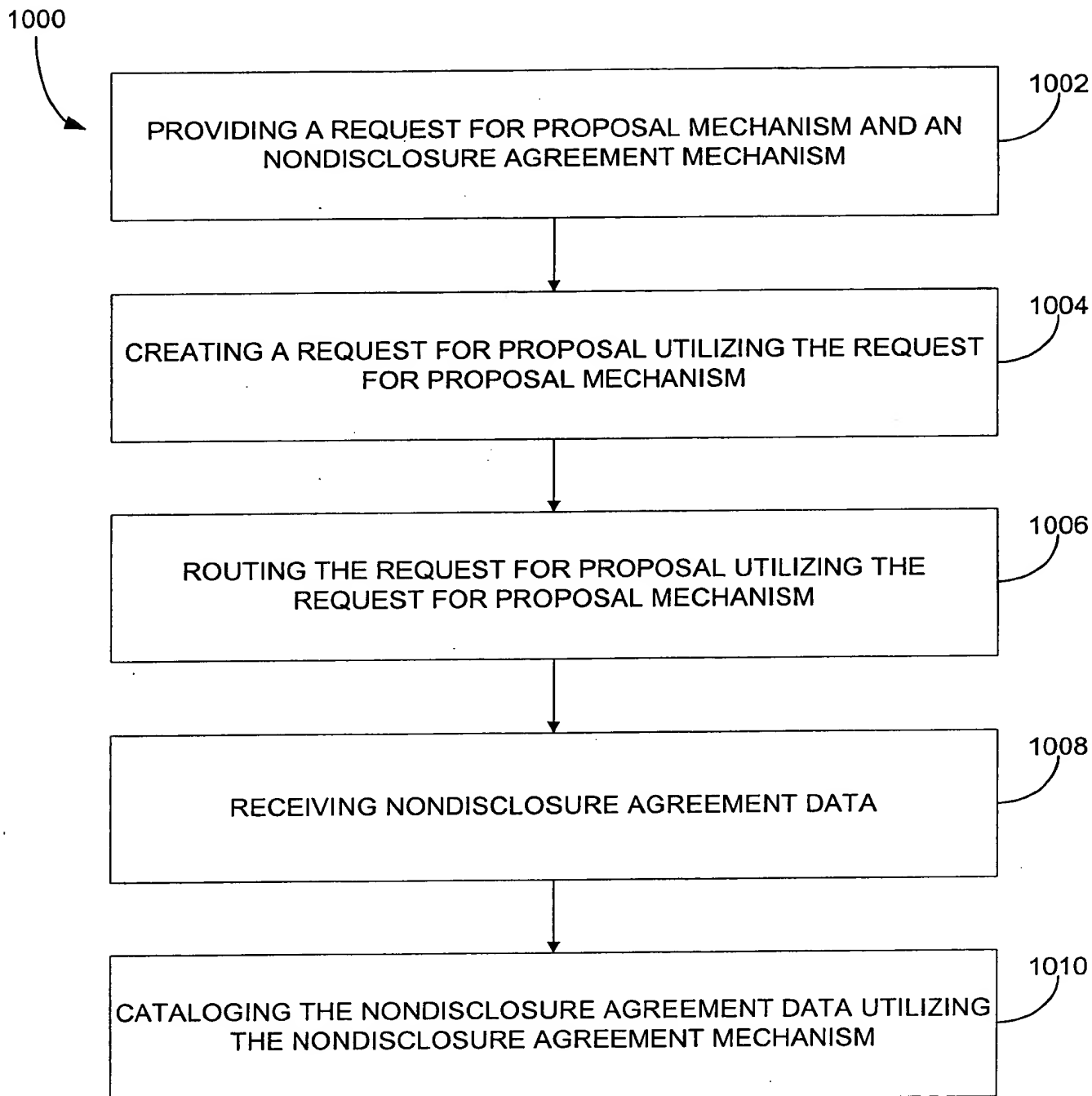


Figure 10

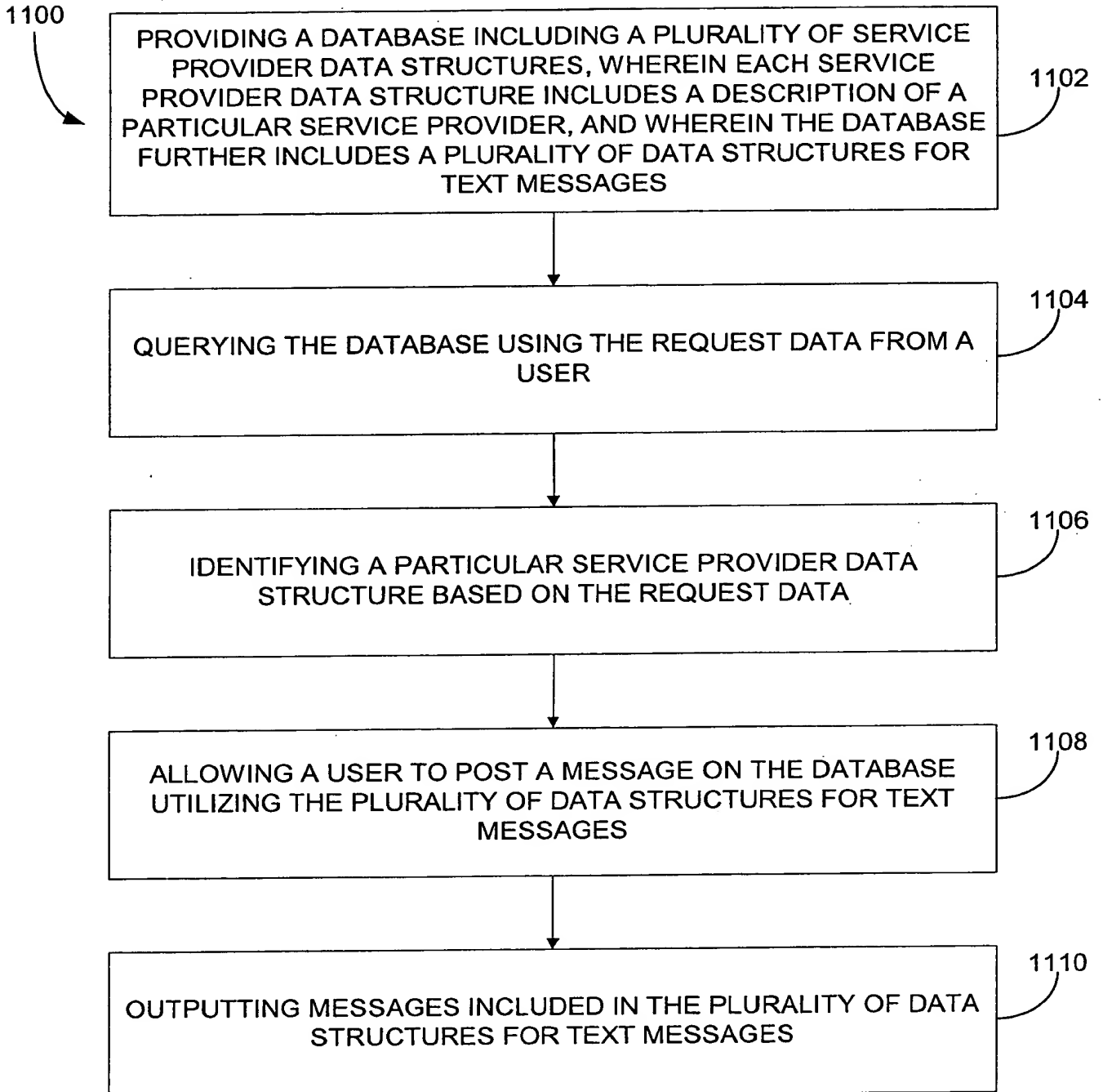


Figure 11

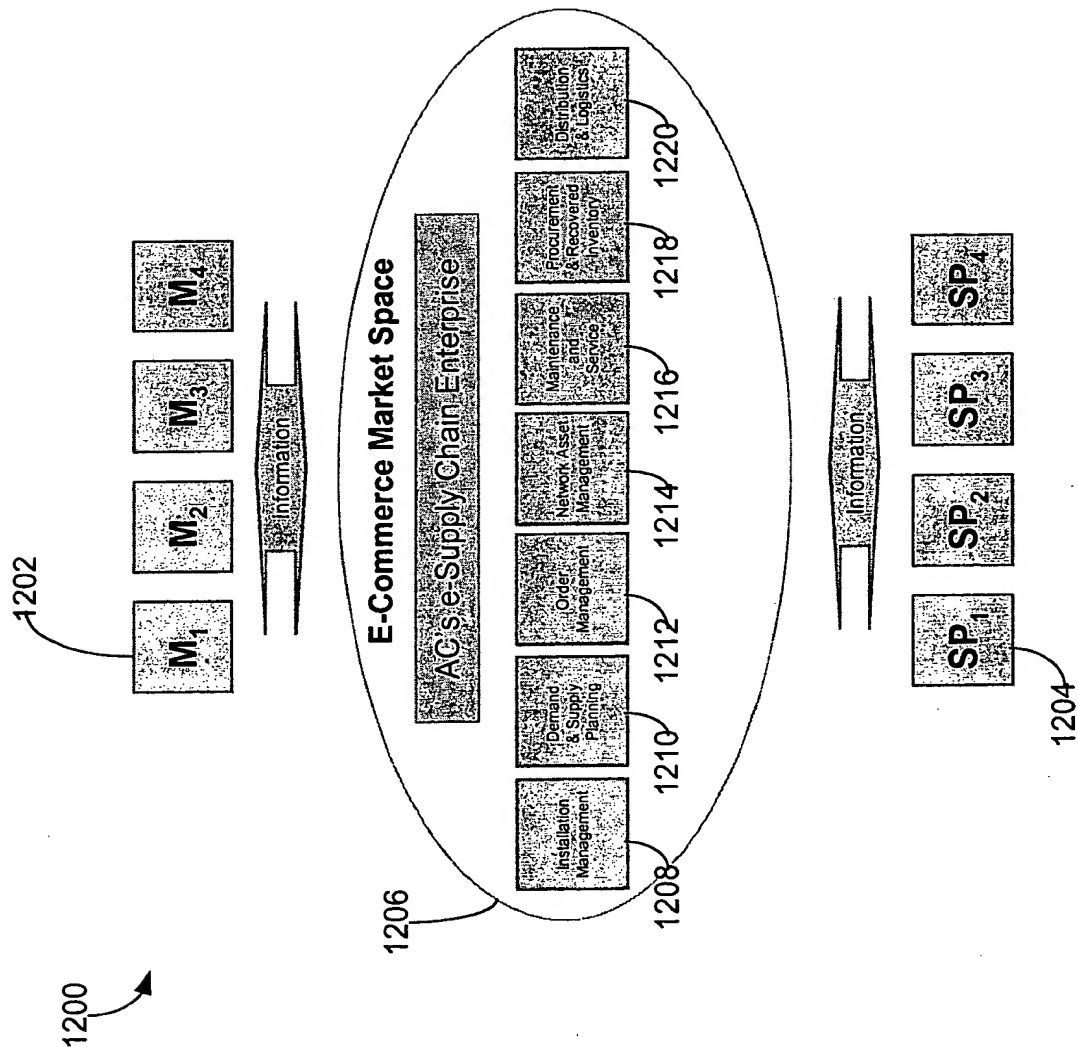


Figure 12

1300

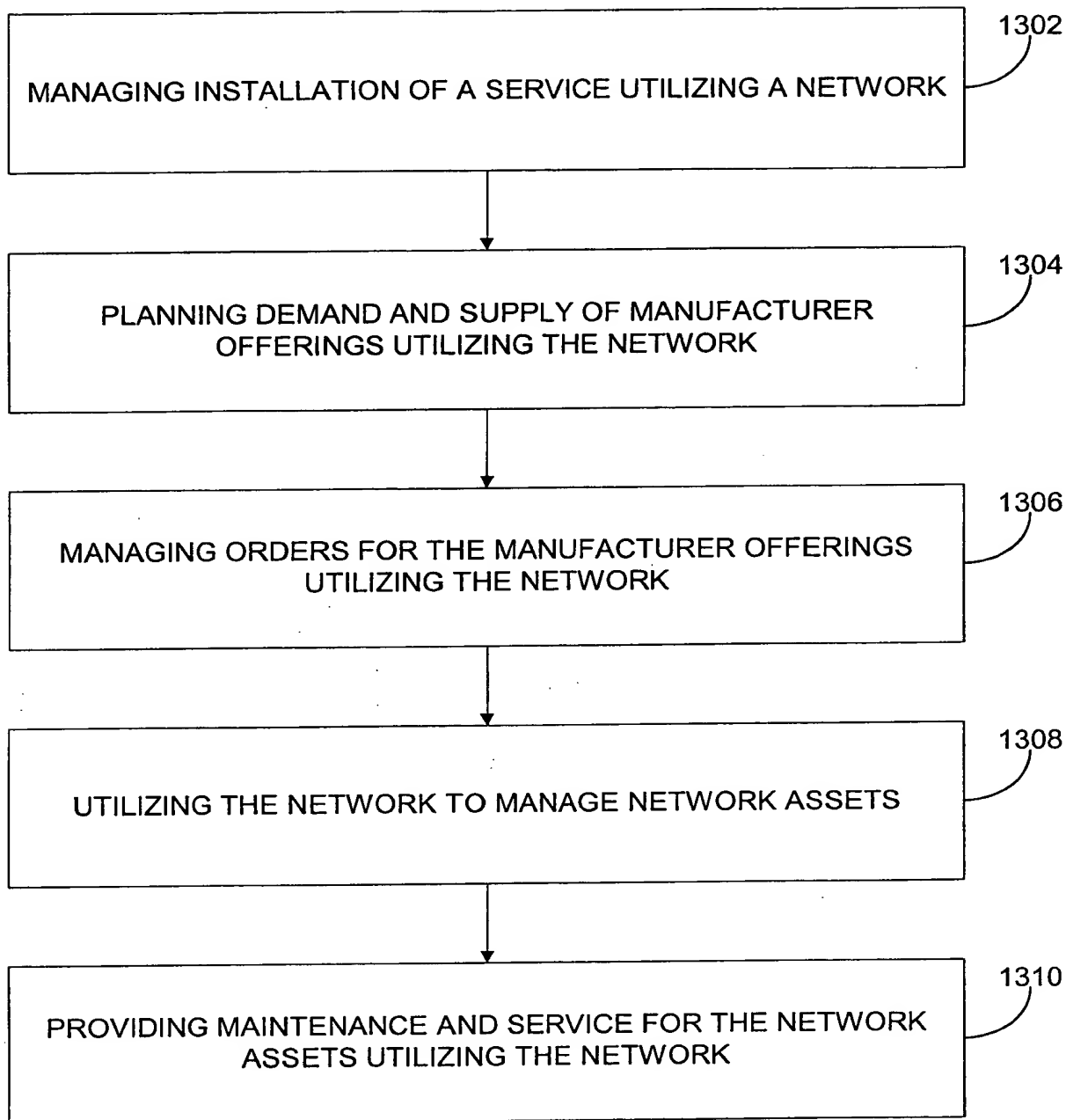
**Figure 13**

FIG. 14 is a schematic diagram of a system architecture.

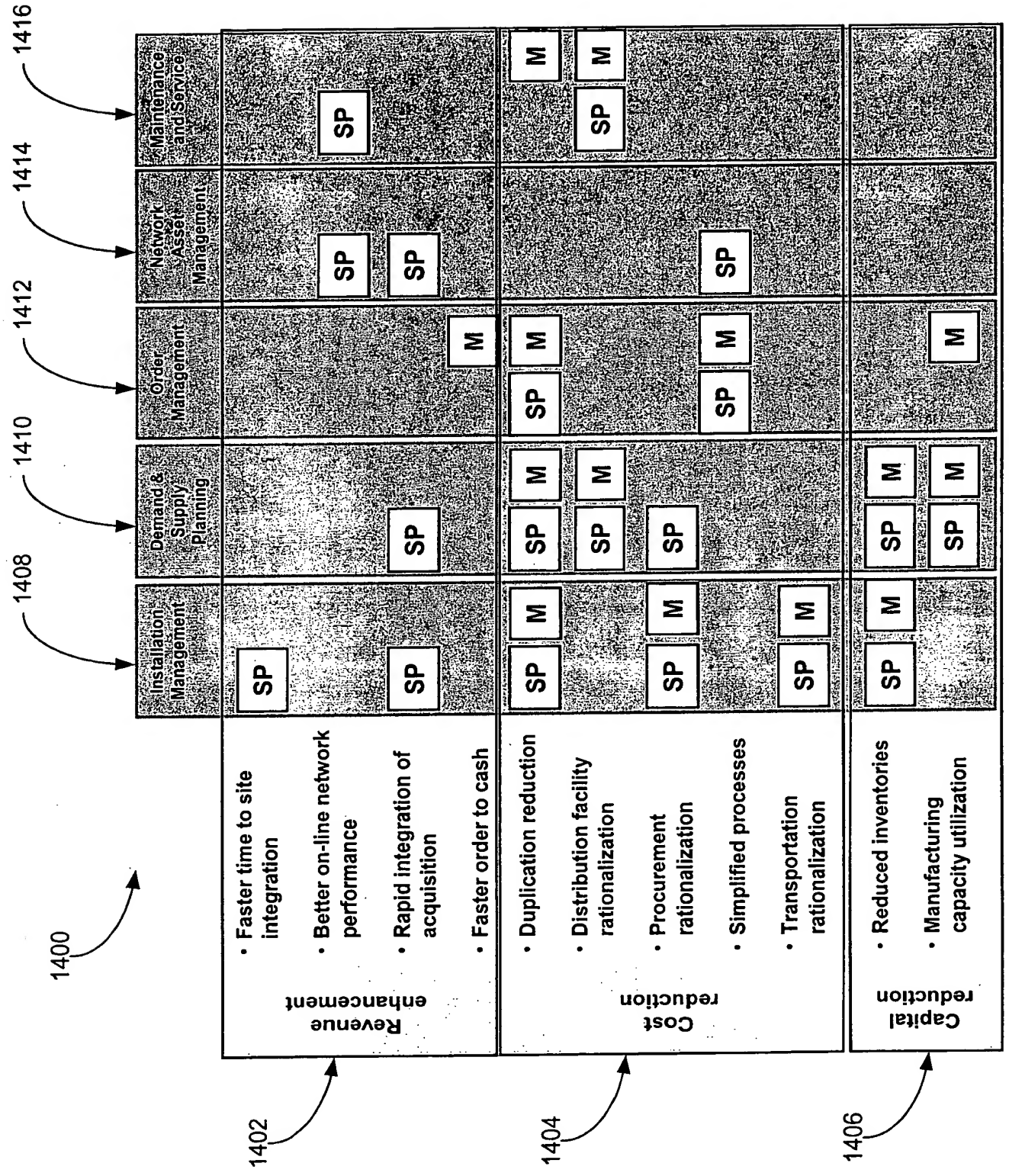


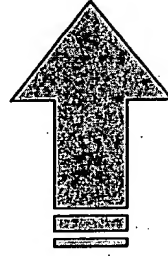
Figure 14

Core Competencies

Service Provider
<ul style="list-style-type: none"> • New customer acquisitions • New customer segmentation strategy • Strategic technology mgmt • Technology life cycle management • New service offerings

1502

- Network is planned based on a capability, (i.e. capacity and features)



New Business Relationships

Service Provider
<ul style="list-style-type: none"> • Provide an open access channel for new service offerings from the manufacturer • Move to a focus on platform release strategy in line with service offerings

1506

Manufacturer
<ul style="list-style-type: none"> • Focus on managing the customer relationship • Focus on managing production capacity • Focus on R & D • Focus on market coverage roll out

1504

- Availability of sites is synchronized with the network roll out
- Joint optimization of network assets

Manufacturer
<ul style="list-style-type: none"> • Gain the potential to reposition the network as a platform for their solutions pipeline • The ability for the manufacturer to build strategic alliances with solution integrators becomes a critical differentiator

1508

Figure 15

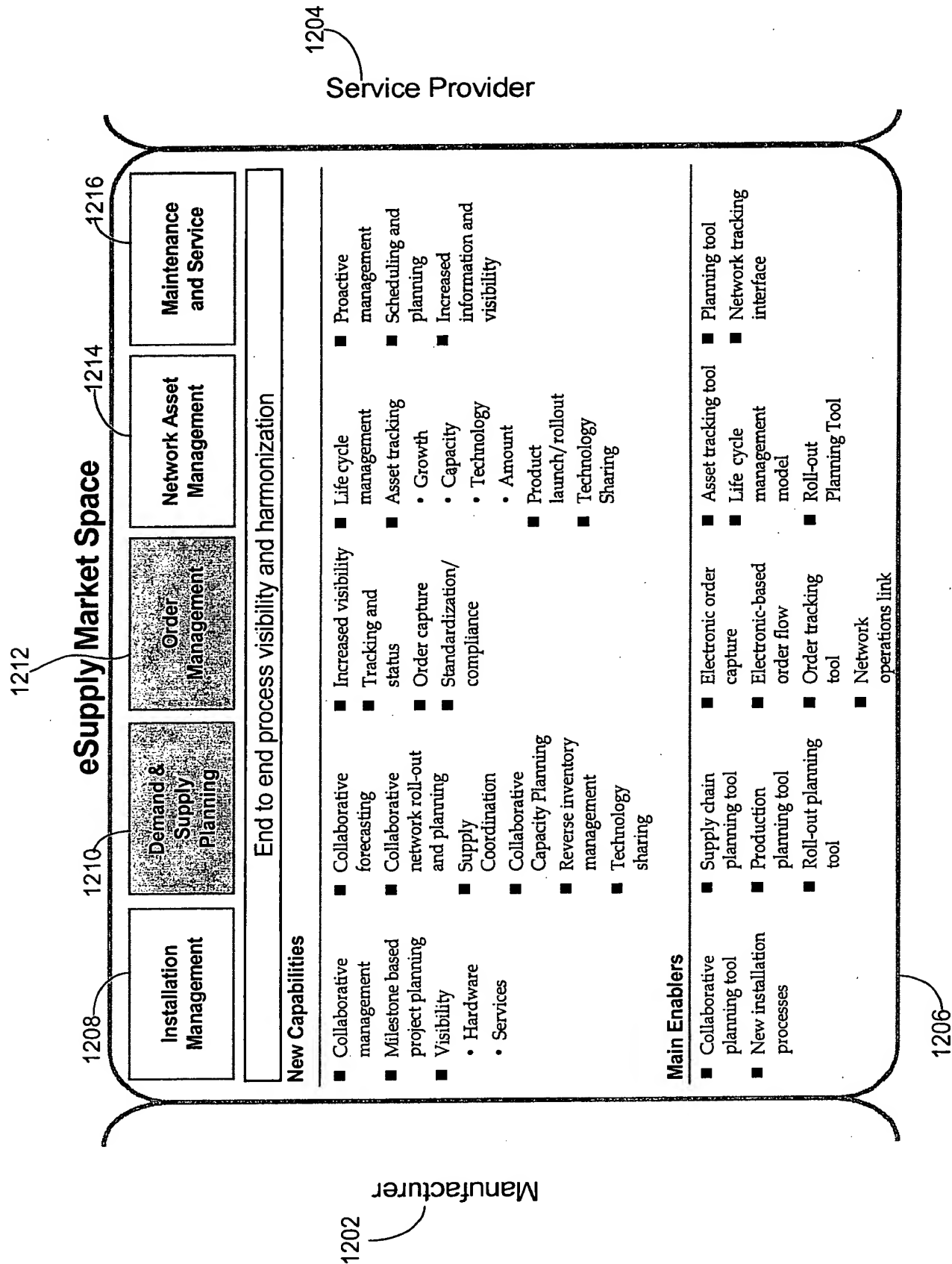


Figure 16

1700

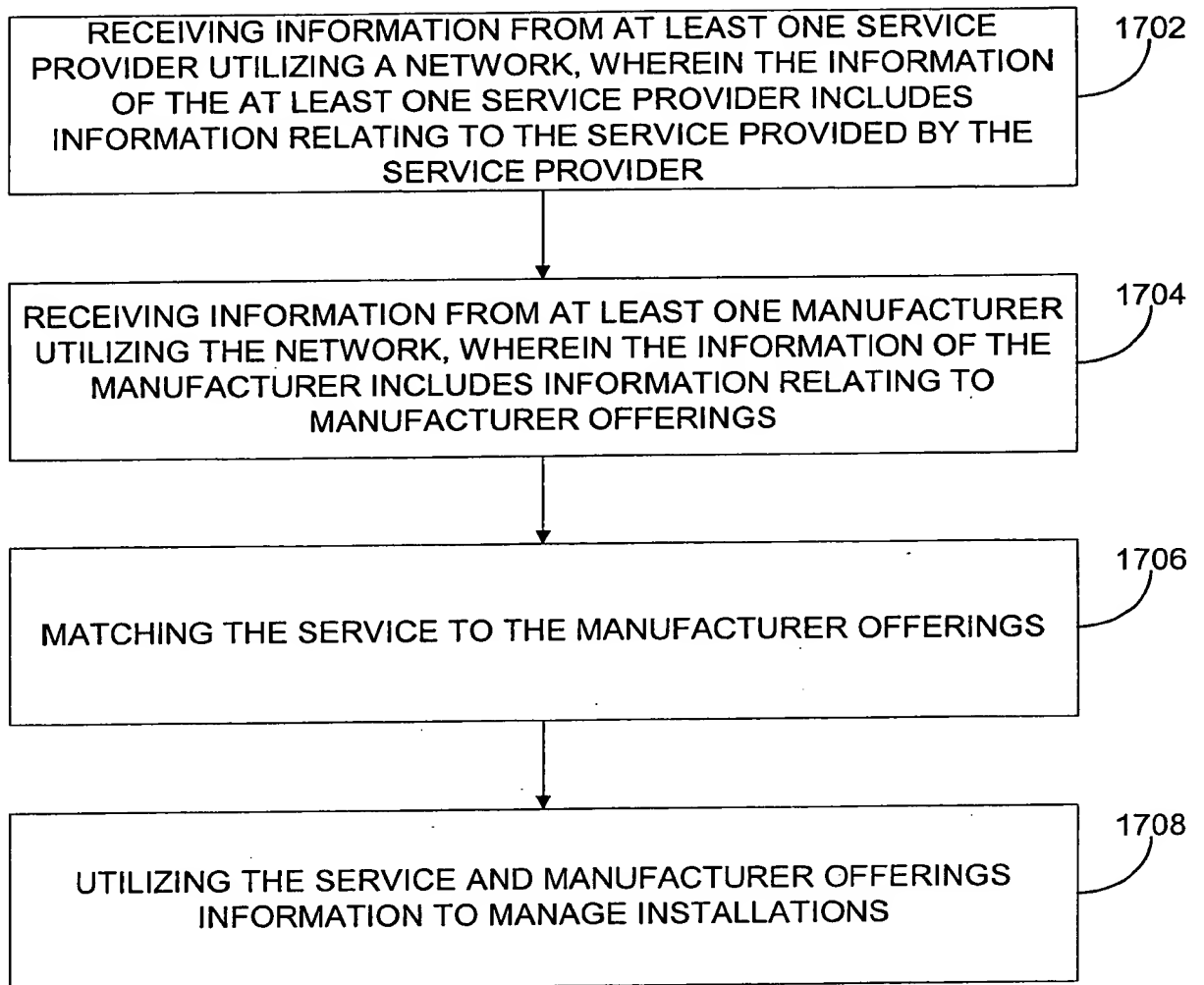
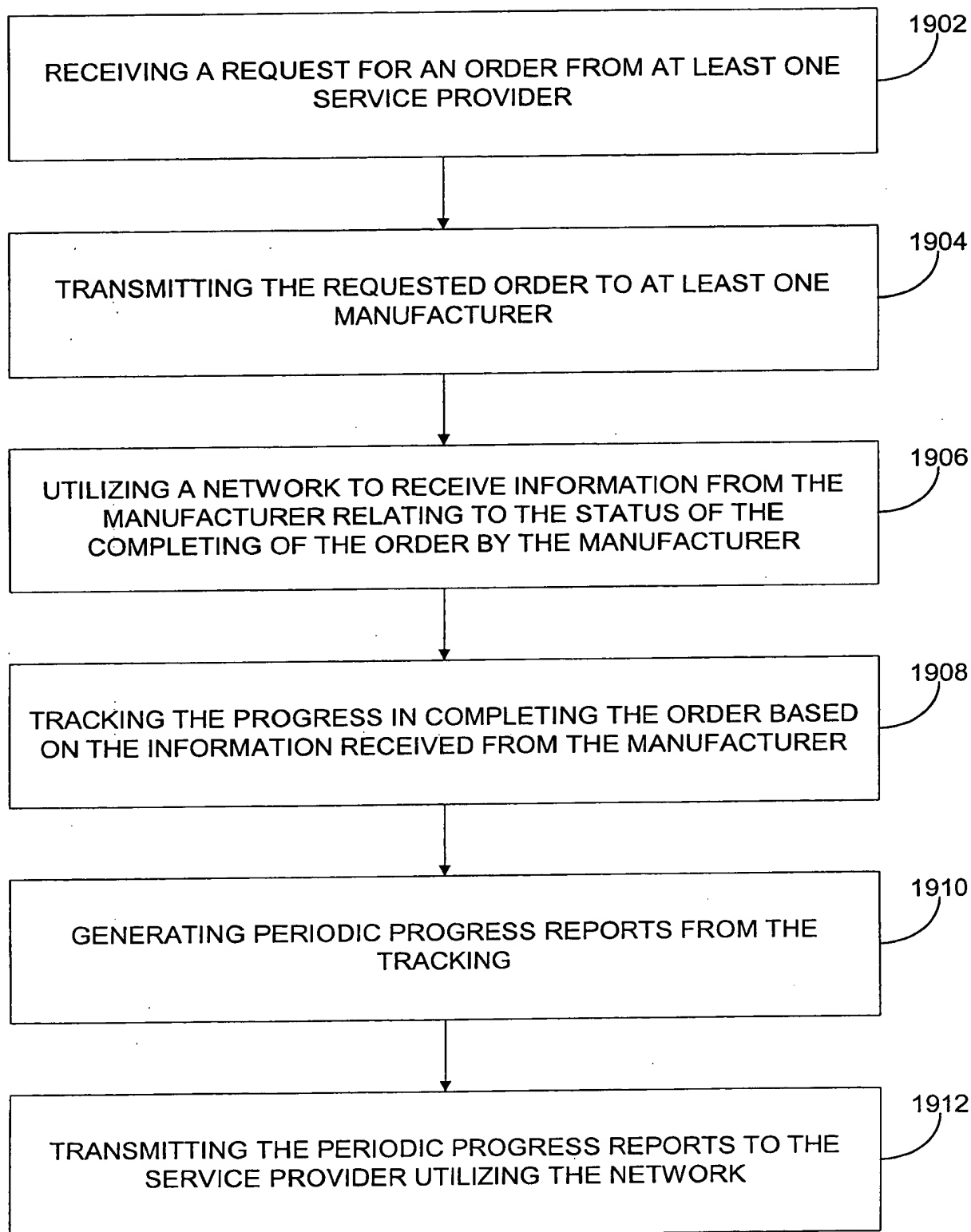
**Figure 17**



Figure 18

1900

**Figure 19**

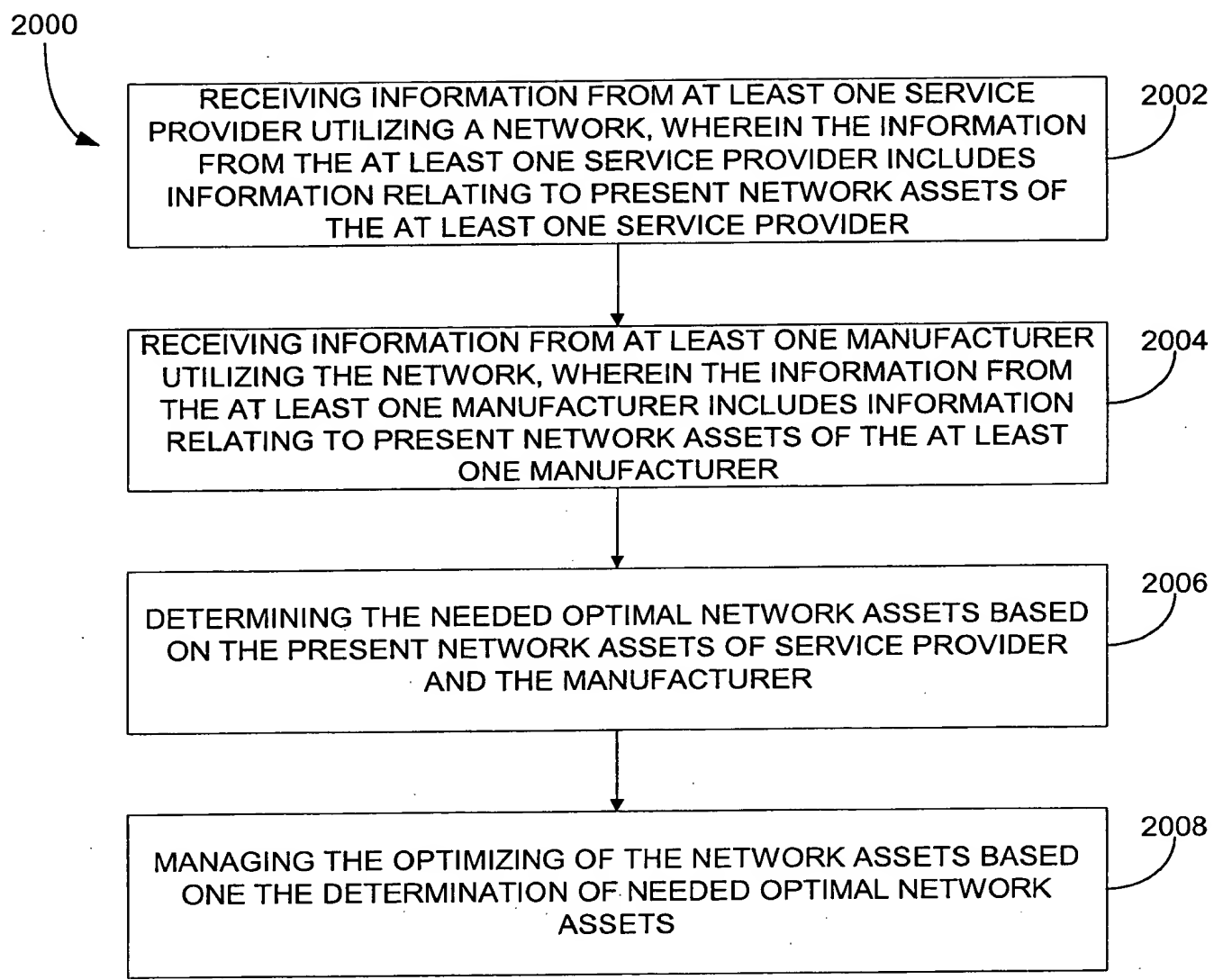


Figure 20